



Consolidated Financial Results for the Fiscal Year Ended March 31, 2018

May 14, 2018

| | | | |
|--|--------------------------|-------------------|---|
| Listed company name | Funai Electric Co., Ltd. | | |
| Stock exchange listing | Tokyo first section | | |
| Securities code | 6839 | URL | http://www2.funai.co.jp/en/ |
| Representative | President and CEO | Hideaki Funakoshi | |
| Inquiries | Officer General Manager | Makoto Ueshima | TEL: +81-72- 870-4395 |
| Annual general shareholders meeting | June 27, 2018 | | |
| Filing of securities report | June 27, 2018 | | |
| Commencement of annual dividend payments | - | | |
| Financial results supplementation | Yes | | |
| Financial results meeting | Yes | | |

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2018 (April 1, 2017 – March 31, 2018)

(1) Consolidated Operating Results (% shows year on year rates)

| | Net Sales | | Operating Income(loss) | | Ordinary Income(loss) | | Net Income(loss) attributable to owners of parent | |
|------------------|-------------|--------|------------------------|---|-----------------------|---|---|---|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| Fiscal Year 2017 | 130,130 | (2.8) | (10,885) | — | (11,909) | — | (24,709) | — |
| Fiscal Year 2016 | 133,838 | (21.3) | (6,775) | — | (7,726) | — | (6,745) | — |

(Note) Comprehensive Income (25,467)million yen (—%) for the FY2017, (6,098)million yen (—%) for the FY2016

| | Net Income(loss) Per Share | Net Income Per Share on a Fully Diluted Basis | Return on Shareholders' Equity | Ordinary Income(loss) to Total Assets | Operating Income(loss) Ratio |
|------------------|----------------------------|---|--------------------------------|---------------------------------------|------------------------------|
| | Yen | Yen | % | % | % |
| Fiscal Year 2017 | (724.21) | — | (38.9) | (12.6) | (8.4) |
| Fiscal Year 2016 | (197.70) | — | (8.4) | (5.9) | (5.1) |

(Reference) Equity in earnings of affiliates - million yen for the FY2017 (2) million yen for the FY2016

(2) Consolidated Financial Position

| | Total Assets | Net Assets | Shareholders' Equity Ratio | Net Assets Per Share |
|------------------|--------------|-------------|----------------------------|----------------------|
| | Million yen | Million yen | % | Yen |
| Fiscal Year 2017 | 80,270 | 50,717 | 63.2 | 1,485.96 |
| Fiscal Year 2016 | 108,685 | 76,656 | 70.4 | 2,242.38 |

(Reference) Shareholders' Equity 50,699 million yen for the FY2017 76,507 million yen for the FY2016

(3) Consolidated Cash Flows

| | Net Cash Provided by (Used in) Operating Activities | Net Cash Provided by (Used in) Investing Activities | Net Cash Provided by (Used in) Financing Activities | Cash and Cash Equivalents at the End of Period |
|------------------|---|---|---|--|
| | Million yen | Million yen | Million yen | Million yen |
| Fiscal Year 2017 | (5,369) | (2,174) | (584) | 30,650 |
| Fiscal Year 2016 | (13,329) | 13,266 | (11,150) | 38,971 |

2. Dividends

| | Dividend per Share | | | | | Total Dividend Payment | Pay-out Ratio Consolidated | Dividend on Equity Ratio Consolidated |
|-----------------------------|--------------------|--------|--------|----------|--------|------------------------|----------------------------|---------------------------------------|
| | 1Q End | 2Q End | 3Q End | Year-End | Annual | | | |
| | yen | yen | yen | yen | yen | Million yen | % | % |
| Fiscal Year 2016 | — | 0.00 | — | 10.00 | 10.00 | 341 | — | 0.4 |
| Fiscal Year 2017 | — | 0.00 | — | 0.00 | 0.00 | — | — | — |
| Fiscal Year 2018 (Forecast) | — | — | — | — | — | | — | |

(Note) The dividend forecast for FY 2018 is undetermined; because the high impact stemmed from the recent fluctuations in exchange rates give to the consolidated net assets. Additionally the company's dividend policy of DOE is unchanged. The dividend forecast for FY 2018 will be announced as soon as it is determined.

3. Consolidated Financial Forecast for the Fiscal Year Ended March 31, 2019 (April 1, 2018 - March 31, 2019)

(% shows year on year rates)

| | Net Sales | | Operating Income(loss) | | Ordinary Income(loss) | | Net Income(loss) attributable to owners of parent | | Net Income(loss) Per Share |
|----------------|-------------|--------|------------------------|---|-----------------------|---|---|---|----------------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| The First Half | 45,000 | (37.6) | (2,400) | — | (2,500) | — | (2,300) | — | (67.41) |
| Full Year | 103,000 | (20.8) | 400 | — | (600) | — | (700) | — | (20.52) |

*Note

(1) Changes in Consolidated Subsidiaries (Changes in Scope of Consolidation): No

(2) Changes in accounting policies and estimates

1. Changes in accounting policies from revision of accounting standards: No

2. Changes in accounting policies from other reason: No

3. Changes in accounting estimates: No

4. Restatement: No

(4) Number of Shares Outstanding (Ordinary Shares)

| | | |
|--|----------------------|------------|
| 1. Number of shares outstanding (including treasury stock) | As of March 31, 2017 | 36,130,796 |
| | As of March 31, 2018 | 36,130,796 |
| 2. Number of shares of treasury stock | As of March 31, 2017 | 2,011,765 |
| | As of March 31, 2018 | 2,011,829 |
| 3. The Average number of outstanding shares | On March 31, 2017 | 34,119,089 |
| | On March 31, 2018 | 34,119,024 |

(Reference)

Non-consolidated Financial Results for the Fiscal Year ended March 31, 2018 (April 1, 2017– March 31, 2018)

(1) Non-consolidated Operating Results

(% shows year on year rates)

| | Net Sales | | Operating Income(loss) | | Ordinary Income(loss) | | Net Income(loss) | |
|------------------|-------------|--------|------------------------|---|-----------------------|---|------------------|---|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| Fiscal Year 2017 | 119,197 | 14.6 | (6,594) | — | (8,414) | — | (19,435) | — |
| Fiscal Year 2016 | 103,982 | (23.1) | (9,084) | — | (5,315) | — | 2,138 | — |

| | Net Income(loss) Per Share | Net Income Per Share on a Fully Diluted Basis |
|------------------|-------------------------------|---|
| | Yen | Yen |
| Fiscal Year 2017 | (569.64) | — |
| Fiscal Year 2016 | 62.69 | — |

(2) Non-consolidated Financial Position

| | Total Assets | Net Assets | Shareholders' Equity Ratio | Net Assets Per Share |
|------------------|--------------|-------------|-------------------------------|-------------------------|
| | Million yen | Million yen | % | Yen |
| Fiscal Year 2017 | 73,612 | 51,362 | 69.7 | 1,504.87 |
| Fiscal Year 2016 | 91,994 | 71,269 | 77.3 | 2,084.46 |

(Reference) Shareholders' Equity 51,344 million yen for the FY2017 71,119 million yen for the FY2016

Note:

This document contains forward-looking statements and projections regarding business performance which are not historical facts. Please note that these statements are based on the current expectations, assumptions, estimates and projections of the Funai Group in light of the information currently available to it. Actual performance may materially differ from projections included in this document because of the impacts of uncertainty in various factors.

1. Business Performance and Financial Position

(1) Overview of Business Performance

1. Business Performance for the Fiscal Year 2017

In the United States, the Group's mainstay market, the economy has slowed down moderately. This was because the growth of wages was modest, causing personal consumption to stagnate, although employment in the U.S. continued to be strong, supported by solid business performance. However, corporate sentiment is expected to remain solid. In Europe, the economic expansion has lost momentum due to the shortage of facilities and labor, with a general weakness in production, export and consumer spending. In China, the economy grew steadily, supported by the improvement in employment while consumer spending slowed down moderately.

In Japan, the economy continued its modest recovery with strong employment and incomes, while exports and production activities declined.

Under these circumstances, the Group reported net sales of ¥130,130 million, a 2.8% decrease from the previous year. This was attributable to the following reasons: (i) sales of LCD TVs substantially fell short of its initial budget because demand for LCD TVs in the U.S. decreased from the previous year, which resulted in an oversupply causing further cut-throat competition with the decline in sales prices and the sales volume; (ii) sales of DVD-related products fell from the previous year due to the shrinkage of the market; and (iii) sales of the electronic reception devices of DX Antenna Co., Ltd. were not included in the consolidated sales results of the current year as the Group transferred all shares in DX Antenna, which was a consolidated subsidiary of the Group in the previous year, to ELECOM Co., Ltd. The Group reported an operating loss of ¥10,885 million (operating loss of ¥6,775 million in the previous year). This was due to the following reasons: (i) sales of LCD TVs decreased; (ii) sales promotion expenses increased to sell away inventory of LCD panels procured for the year-end sales season before their prices declined and LCD TVs produced by using these LCD panels; (iii) we failed to provide price-competitive products to the market in a timely manner at a time when LCD panel prices were declining; and (iv) component prices, including memory, remained at a high level.

Ordinary loss amounted to ¥11,909 million due to foreign exchange losses in accounts receivable from the appreciation of the Japanese Yen against the U.S. dollar. (an ordinary loss of ¥7,726 million in the previous fiscal year). Net loss attributable to owners of parent ended at ¥24,709 million due to accounting for impairment loss (a net loss attributable to owners of parent of ¥6,745 million in the previous fiscal year).

Results by region

i) Japan

Electronic reception devices decreased due to excluding the DX Antenna Co., Ltd. from the scope of consolidation by transfer of this all shares held by the Company. However, LCD TVs and BD-recorder increased due to good sales. As a result, net sales were ¥36,199 million (up 16.0% year on year) and segment loss (operating loss) resulted in ¥5,634 million (segment loss of ¥8,219 million in the previous fiscal year).

ii) Americas

LCD TVs and DVD related products decreased. As a result, net sales amounted to ¥92,949 million, down 8.7% year on year, and segment loss amounted to ¥965 million (a segment loss of ¥131 million in the same quarter of the last fiscal year).

iii) Asia

Net sales amounted to ¥853 million, up 211.5% year on year due to increase on LCD TVs and other parts. Segment loss (operating loss) amounted to ¥3,948 million (a segment loss of ¥630 million in the same quarter of the last fiscal year).

iv) Europe

Ink-jet printers and ink-cartridge decreased. As a result, net sales dropped to ¥127 million, down 79.3% year on year, while segment loss (operating loss) ended at ¥83 million (a segment profit of ¥45 million in the previous fiscal year).

Results by product segment

i) Audiovisual Equipment

DVD related products decreased. However, LCD TVs and BD-recorder increased due to good sales. As a result, net sales ended at ¥122,569 million, up 6.3% year on year.

ii) Information Equipment

Ink-jet printers and ink-cartridge decreased. As a result, net sales amounted to ¥3,334 million, down 34.3% year on year.

iii) Other Products

Electronic reception devices decreased due to excluding the DX Antenna Co., Ltd. from the scope of consolidation by transfer of this all shares held by the Company. As a result, net sales of other products amounted to ¥4,225 million, down 68.7% year on year.

2. Consolidated Financial Forecast for the Fiscal Year 2018

As environment surrounding the Display business and Digital Media business, especially in the U.S. market, still remain unclear, we forecast net sales of these businesses to decrease by ¥27,100 million owing to the intensification of competition and discontinuation of loss-making products. Shipments of FUNAI brand products to Japan, which the Group started from this fiscal year, have been growing steadily. Management has decided to concentrate the Group's resources on the development of FUNAI brand products including OEM products targeted at the Japanese market, since their sales are expected to grow further in the future. Net sales and operating profit of the Office Solutions business and new businesses have been on the decline because it took long years to develop technology. The Group expects net sales and operating profit of these businesses to increase in the next fiscal year, since it has carried out measures with selection and concentration to turn these businesses into a profit center and steadily cultivated new customers in new business fields.

To increase operating profit, the Group will not only strive to promote sales of higher gross profit margin products but also meticulously procure materials according to customers' actual sales with the aim to restrain valuation loss on inventory of products and raw materials including components. The Group estimates that gross profit margin will improve by 11%. This is because: (i) the Group recorded impairment loss for business assets of ¥12,500 million by the Display business, Digital Media business and Office Solutions business as extraordinary loss in fiscal year 2017. This has resulted in a decline in depreciation of non-current assets that is included in the cost of sales for fiscal year 2018; and (ii) prices of LCD panels have stabilized. Meanwhile, the Group plans to reduce selling, general and administrative expenses to less than ¥17,900 million yen by cutting back on fixed costs, such as personnel cost, and slashing royalty, etc. by ¥1,400 million. The Group will focus on the basic policy mentioned below to improve net sales and operating profit.

(a) Display business (LCD-TV business): Sales forecast of ¥81,000 million (down 22.2% from the previous year)

- Expect sales to decrease by US\$207 million due to intensifying competition and reduction of unprofitable products in the U.S. market

- Project sales to existing customers (large mass merchandisers) in the U.S. market to increase by US\$13 million due to the acquisition of SKU

- Expect sales to increase by ¥500 million by concentrating management resources on the development of FUNAI brand products and OEM products in the Japanese market

(b) Digital Media business (DVD and BD businesses): Sales forecast of ¥15,000 million (down 18.9% from the previous year)

- Expect sales to decrease by US\$31 million due to intensifying competition and reduction of unprofitable products in the U.S. market

- Acquire market share by implementing a niche strategy focusing on products (DVD players, etc.) from which competitors withdraw in the U.S. market

(c) Office Solutions business (information equipment-related business): Sales forecast of ¥5,000 million (up 51.5% from the previous year)

- Improve profitability by expanding sales of high value-added printers

- Implement a derivative business by making use of microfluidics (micro fluid control technology)

(d) New businesses: Sales forecast of ¥2,000 million (down 52.4% from the previous year)

- Project sales to decrease by US\$20 million due to the shrinkage of markets of existing products

- Expand sales by developing and releasing new products related to healthcare, medical and in-vehicle devices

The forecast of business results for the year ending March 2019 is as follows:

< Consolidated Operating Forecast >

| | | |
|---|-------------------|--|
| Net sales | ¥ 103,000 million | (20.8 % decrease year-on-year) |
| Operating income | 400 million | (Last fiscal year operating loss 10,885 million) |
| Ordinary loss | 600 million | (Last fiscal year ordinary loss 11,909 million) |
| Net loss attributable to owners of parent | 700 million | (Last fiscal year net loss 24,709 million) |

For the forecast of business results, the Group's assumed exchange rate (average during the period) is ¥105 per US\$. The year-end exchange rate is ¥100 per US\$.

The operating forecast is a forward-looking statement about the future performance of the Company and is based on management's assumptions and beliefs in light of information currently available, and involves risks and uncertainties. Various factors such as changes in economic conditions overseas, especially in the U.S. market, and severe price fluctuations may cause actual results to differ from this forecast.

(2) Overview of Financial Position

1. Balance Sheet

Total assets decreased by ¥28,414 million compared to the end of the last fiscal year. The primary components of the change were as follows:

- ✓ Decrease of ¥7,745 million in cash and deposits, ¥5,617 million in notes and accounts receivable - trade, ¥2,208 million in merchandise and finished goods, ¥4,770 million in property, plant and equipment, ¥3,248 million in intangible assets and ¥2,117 million in long-term prepaid expenses included in others in investment and other assets.

Total liabilities decreased by ¥2,475 million compared to the end of the last fiscal year. The primary components of the change were as follows:

- ✓ Increase of ¥3,091 million in accounts payable-other.
- ✓ Decrease of ¥6,794 million in notes and accounts payable-trade.

Net assets decreased by ¥25,939 million compared to the end of the last fiscal year. The primary components of the change were decrease of ¥25,050 million in retained earnings and ¥1,099 million in the foreign currency translation adjustment.

2. Cash Flow

An analysis of consolidated cash flows shows that net cash used in operating activities amounted to ¥5,369 million. Net cash provided by investing activities was ¥2,174 million, and net cash provided by financing activities was ¥584 million. The balance of cash and cash equivalent as of March 31, 2018 was ¥30,650 million. The trends of the cash flow indicators of the Group are as follows.

Cash flow ratios

| | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 |
|---|---------|---------|---------|---------|---------|
| Shareholders' equity ratio (%) | 62.8 | 64.6 | 54.0 | 70.4 | 63.2 |
| Shareholders' equity ratio at market value (%) | 19.3 | 25.0 | 21.8 | 29.7 | 32.3 |
| Ratio of cash flow to interest-bearing debt(year) | - | 0.6 | - | - | - |
| Interest coverage ratio (%) | - | 89.6 | - | - | - |

Shareholders' equity ratio : Equity capital / Total assets
Shareholders' equity ratio at market value : Market capitalization / Total assets
Ratio of cash flow to interest-bearing debt : Interest-bearing debt / Operating cash flow
Interest coverage ratio : Operating cash flows / Interest payments

*All ratios are calculated based on consolidated financial statements.

*Market value is calculated by at price of shares at the end of the consolidated fiscal year × Number of shares outstanding (after deducting treasury stock)

*Operating cash flows represent the cash flows from net cash provided by (used in) operating activities on the Consolidated Statements of Cash Flows. Interest-bearing debt represents debt stated on the Consolidated Balance Sheets for which interest is paid. Interest paid represents corresponding amount stated on the Consolidated Statements of Cash Flows.

*The ratio of cash flow to interest-bearing debt and the interest coverage ratio for the fiscal year 2013, 2015, 2016 and 2017 have been omitted because cash flow from operating activities was negative.

(3) Dividend Policy

The Company regards returning profits to shareholders as one of its most important key issues, and basically provides stable dividends while strengthening its management base. The dividend policy is based on dividend on equity ratio (DOE) of 1% under the consideration of business conditions. Basically the Company plans to implement dividend payments once a year. When the Company pays an interim dividend, it makes a public announcement in advance.

Management intends to cancel payment of dividends on common stock for the fiscal year ended March 31, 2018 following the previous fiscal year, considering the posting of loss attributable to owners of parent of ¥24,709 million (loss attributable to owners of parent of ¥6,745 million in the previous year) and business environment surrounding the Group. The dividend plan for the fiscal year 2018 is currently undecided.

(4) Important Information about Going Concern Assumption

Since the Group recorded a significant operating loss, ordinary loss, net loss attributable to owners of the parent, and negative operating cash flow in the previous consolidated fiscal year and the fiscal year 2017, events or circumstances that cast significant doubt on the going concern assumption exist now.

Since the Group's balance of cash and deposits is sufficient to cover working capital, repayment of borrowings, and other requirements for some time, there is no significant concern about fundraising.

Since the Group is already implementing the following countermeasures in stages, the Group believes that a resolution of the matter can be achieved.

(a) Display Business (LCD-TV business)

- Increase sales at existing customers in the North American market and develop new customers.
- Concentration of management resources in developing FUNAI brand products and OEM products in the Japanese market.

(b) Digital Media Business (DVD, BD business)

- Development of product-focused niche strategy in the North American market.
- Enhancement of FUNAI brand products and development of new OEMs in the Japanese market.

(c) Office Solution Business (information equipment-related business)

- Improve profit margin by increasing sales of high value-added printer products.
- Development of derivative business utilizing of microfluidic control technology.

(d) New Business

- Increase sales by developing and launching new products related to health care, medical, and the automotive market.

Accordingly, Funai judges that there is no significant uncertainty related to the going concern assumption as of March 31, 2018 and has omitted the Notes on Going Concern Assumption from the consolidated financial statements.

2. Basic Rationale on Selection of Accounting Standards

The Group applies Japanese accounting standards. We have not set a definite timetable for the adoption of international financial reporting standards (IFRS), but we will consider taking this step based on the situation of another companies in the same business.

3. Consolidated Financial Statements and Notes

(1) Consolidated Statement of Financial Position

(Units : Million Yen)

| | Fiscal year 2016 (As of March 31, 2017) | Fiscal year 2017 (As of March 31, 2018) |
|--|--|--|
| ASSETS; | | |
| Current Assets | | |
| Cash and deposits | 40,136 | 32,390 |
| Notes and accounts receivable - trade | 15,571 | 9,953 |
| Merchandise and finished goods | 15,459 | 13,251 |
| Work in process | 1,149 | 516 |
| Raw materials and supplies | 9,644 | 9,841 |
| Deferred tax assets | 489 | 468 |
| Other | 3,900 | 2,379 |
| Allowance for doubtful accounts | (847) | (1,021) |
| Total current assets | 85,503 | 67,779 |
| Noncurrent Assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 14,832 | 13,012 |
| Accumulated depreciation | (8,691) | (8,606) |
| Buildings and structures, net | 6,140 | 4,406 |
| Machinery, equipment and vehicles | 8,748 | 7,132 |
| Accumulated depreciation | (7,354) | (7,130) |
| Machinery, equipment and vehicles, net | 1,394 | 1 |
| Tools, furniture and fixtures | 19,455 | 14,860 |
| Accumulated depreciation | (18,173) | (14,835) |
| Tools, furniture and fixtures, net | 1,281 | 25 |
| Land | 3,592 | 3,479 |
| Lease assets | 597 | 595 |
| Accumulated depreciation | (230) | (331) |
| Lease assets, net | 367 | 263 |
| Other, net | 187 | 17 |
| Total Property, plant and equipment | 12,963 | 8,193 |
| Intangible assets | | |
| Patent right | 2,576 | - |
| Other | 765 | 93 |
| Total Intangible assets | 3,342 | 93 |
| Investments and other assets | | |
| Investment securities | 1,425 | 1,285 |
| Deferred tax assets | 454 | 225 |
| Net defined benefit asset | 1,543 | 1,840 |
| Other | 3,703 | 1,090 |
| Allowance for doubtful accounts | (252) | (239) |
| Total investments and other assets | 6,875 | 4,203 |
| Total noncurrent assets | 23,181 | 12,491 |
| TOTAL ASSETS | 108,685 | 80,270 |

(Units : Million Yen)

| | Fiscal year 2016 (As of March 31, 2017) | Fiscal year 2017 (As of March 31, 2018) |
|---|--|--|
| LIABILITIES; | | |
| Current Liabilities | | |
| Notes and accounts payable - trade | 18,603 | 11,808 |
| Accounts payable included in other | 7,280 | 10,372 |
| Lease obligations | 242 | 236 |
| Income taxes payable | 813 | 664 |
| Provision for product warranties | 481 | 981 |
| Other | 2,154 | 2,780 |
| Total current liabilities | 29,575 | 26,842 |
| Noncurrent Liabilities | | |
| Lease obligations | 514 | 282 |
| Deferred tax liabilities | 595 | 655 |
| Provision for directors' retirement benefits | 1,047 | 1,025 |
| Net defined benefit liability | 15 | 3 |
| Other | 281 | 744 |
| Total noncurrent liabilities | 2,453 | 2,711 |
| TOTAL LIABILITIES | 32,028 | 29,553 |
| NET ASSETS; | | |
| Shareholders' equity | | |
| Capital stock | 31,307 | 31,307 |
| Capital surplus | 33,603 | 33,603 |
| Retained earnings | 47,020 | 21,970 |
| Treasury shares | (24,341) | (24,341) |
| Total shareholders' equity | 87,590 | 62,539 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 11 | 13 |
| Foreign currency translation adjustment | (11,206) | (12,305) |
| Remeasurements of defined benefit plans | 111 | 451 |
| Total accumulated other comprehensive income | (11,082) | (11,840) |
| Subscription rights to shares | 149 | 17 |
| Total net asset | 76,656 | 50,717 |
| TOTAL LIABILITIES AND NET ASSETS | 108,685 | 80,270 |

(2) Consolidated Statements of Income and Comprehensive Income

(Consolidated Statements of Income)

(Units : Million Yen)

| | Fiscal year 2016 | | Fiscal year 2017 | |
|--|--|---------|--|----------|
| | (from April 1, 2016 to March 31, 2017) | | (from April 1, 2017 to March 31, 2018) | |
| Net sales | | 133,838 | | 130,130 |
| Cost of sales | | 114,795 | | 121,529 |
| Gross profit | | 19,043 | | 8,600 |
| Selling, general and administrative expenses | | 25,818 | | 19,485 |
| Operating income (loss) | | (6,775) | | (10,885) |
| Non-operating income | | | | |
| Interest income | | 230 | | 245 |
| Dividends income | | 23 | | 2 |
| Rent income on noncurrent assets | | 119 | | 62 |
| Other | | 146 | | 196 |
| Total non-operating income | | 519 | | 506 |
| Non-operating expenses | | | | |
| Interest expenses | | 152 | | 67 |
| Equity in losses of affiliates | | 2 | | – |
| Foreign exchange losses | | 1,122 | | 1,107 |
| Compensation expenses | | – | | 225 |
| Other | | 193 | | 130 |
| Total non-operating expenses | | 1,470 | | 1,530 |
| Ordinary income (loss) | | (7,726) | | (11,909) |
| Extraordinary income | | | | |
| Gain on sales of non-current assets | | 1,436 | | 2 |
| Gain on sales of subsidiaries and affiliates' stocks | | 127 | | 29 |
| Gain on reversal of subscription rights to shares | | 0 | | 146 |
| Other | | 13 | | – |
| Total extraordinary income | | 1,578 | | 178 |
| Extraordinary loss | | | | |
| Loss on disposal of noncurrent assets | | 57 | | 17 |
| Impairment loss | Notes.1 | 339 | Notes.1 | 12,586 |
| Loss on sales of stocks of subsidiaries and affiliates | | 704 | | – |
| Other | | 57 | | – |
| Total extraordinary loss | | 1,158 | | 12,604 |
| Income (loss) before income taxes | | (7,307) | | (24,335) |
| Income taxes-current | | 67 | | 257 |
| Income taxes-deferred | | (632) | | 116 |
| Income taxes | | (565) | | 373 |
| Income (loss) before minority interests | | (6,742) | | (24,709) |
| Minority interests in income (loss) | | 3 | | – |
| Net income (loss) attributable to owners of parent | | (6,745) | | (24,709) |

(Consolidated Statement of Comprehensive Income)

(Units : Million Yen)

| | Fiscal year 2016 (from April 1, 2016 to March 31, 2017) | Fiscal year 2017 (from April 1, 2017 to March 31, 2018) |
|--|--|--|
| Income (loss) before minority interest adjustment | (6,742) | (24,709) |
| Other comprehensive Income | | |
| Valuation difference on available-for-sale securities | (148) | 1 |
| Foreign currency translation adjustment | 954 | (1,099) |
| Remeasurements of defined benefit plans, net of tax | (207) | 340 |
| Share of other comprehensive income of entities accounted for using equity method | 44 | - |
| Total other comprehensive Income | Notes.1 643 | Notes.1 (757) |
| Comprehensive income | (6,098) | (25,467) |
| (Comprehensive income attributable to) | | |
| Comprehensive income attributable to owners of parent | (6,098) | (25,467) |
| Comprehensive income attributable to minority interests | (0) | - |

(3) Consolidated Statements of Changes in Shareholders' Equity

Fiscal year 2016 (April 1, 2016 - March 31, 2017)

(Million Yen)

| | Shareholders' equity | | | | |
|---|----------------------|-----------------|-------------------|----------------|----------------------------|
| | Capital stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity |
| Beginning balance | 31,307 | 33,301 | 54,789 | (24,341) | 95,058 |
| Changes of items during the period | | | | | |
| Dividends from surplus | | | (1,023) | | (1,023) |
| Income (loss) attributable to owners of parent | | | (6,745) | | (6,745) |
| Purchase of treasury stock | | | | (0) | (0) |
| Change in treasury shares of parent arising from transactions with non-controlling shareholders | | 301 | | | 301 |
| Net changes of items other than shareholders' equity | | | | | |
| Total changes of items during the period | — | 301 | (7,768) | (0) | (7,467) |
| Ending balance | 31,307 | 33,603 | 47,020 | (24,341) | 87,590 |

| | Accumulated other comprehensive income | | | | Subscription rights to shares | Non-controlling interests | Total net assets |
|---|---|---|---|--|-------------------------------|---------------------------|------------------|
| | Unrealized holding gains/losses on securities | Foreign currency translation adjustment | Remeasurements of defined benefit plans | Total accumulated other comprehensive income | | | |
| Beginning balance | 160 | (12,204) | 314 | (11,729) | 145 | 965 | 84,439 |
| Changes of items during the period | | | | | | | |
| Dividends from surplus | | | | | | | (1,023) |
| Income (loss) attributable to owners of parent | | | | | | | (6,745) |
| Purchase of treasury stock | | | | | | | (0) |
| Change in treasury shares of parent arising from transactions with non-controlling shareholders | | | | | | | 301 |
| Net changes of items other than shareholders' equity | (149) | 998 | (202) | 647 | 3 | (965) | (314) |
| Total changes of items during the period | (149) | 998 | (202) | 647 | 3 | (965) | (7,782) |
| Ending balance | 11 | (11,206) | 111 | (11,082) | 149 | - | 76,656 |

Fiscal year 2017 (April 1, 2017 - March 31, 2018)

(Million Yen)

| | Shareholders' equity | | | | |
|--|----------------------|-----------------|-------------------|----------------|----------------------------|
| | Capital stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity |
| Beginning balance | 31,307 | 33,603 | 47,020 | (24,341) | 87,590 |
| Changes of items during the period | | | | | |
| Dividends from surplus | | | (341) | | (341) |
| Income (loss) attributable to owners of parent | | | (24,709) | | (24,709) |
| Purchase of treasury stock | | | | (0) | (0) |
| Net changes of items other than shareholders' equity | | | | | |
| Total changes of items during the period | — | — | (25,050) | (0) | (25,050) |
| Ending balance | 31,307 | 33,603 | 21,970 | (24,341) | 62,539 |

| | Accumulated other comprehensive income | | | | Subscription rights to shares | Total net assets |
|--|---|---|---|--|-------------------------------|------------------|
| | Unrealized holding gains/losses on securities | Foreign currency translation adjustment | Remeasurements of defined benefit plans | Total accumulated other comprehensive income | | |
| Beginning balance | 11 | (11,206) | 111 | (11,082) | 149 | 76,656 |
| Changes of items during the period | | | | | | |
| Dividends from surplus | | | | | | (341) |
| Income (loss) attributable to owners of parent | | | | | | (24,709) |
| Purchase of treasury stock | | | | | | (0) |
| Net changes of items other than shareholders' equity | 1 | (1,099) | 340 | (757) | (131) | (889) |
| Total changes of items during the period | 1 | (1,099) | 340 | (757) | (131) | (25,939) |
| Ending balance | 13 | (12,305) | 451 | (11,840) | 17 | 50,717 |

(4) Consolidated statements of cash flows

(Million Yen)

| | Fiscal year 2016 (from April 1, 2016 to March 31, 2017) | Fiscal year 2017 (from April 1, 2017 to March 31, 2018) |
|---|--|--|
| Cash flows from operating activities | | |
| Income (Loss) before income taxes and minority interests | (7,307) | (24,335) |
| Depreciation | 4,098 | 2,258 |
| Impairment loss | 339 | 12,586 |
| Increase (decrease) in allowance for doubtful accounts | 451 | 212 |
| Increase (decrease) in net defined benefit liability | (117) | 18 |
| Interest and dividend income | (253) | (248) |
| Interest expenses | 152 | 67 |
| Share of (profit) loss of entities accounted for using equity method | 2 | - |
| Loss on retirement of property, plant and equipment | 57 | 5 |
| Loss (gain) on sales of property, plant and equipment | (1,382) | 3 |
| Loss (gain) on sales of investment securities | (127) | (29) |
| Loss (gain) on sale of shares of affiliates | 704 | - |
| Decrease (increase) in notes and accounts receivable - trade | 4,601 | 5,386 |
| Decrease (increase) in inventories | 8,379 | 1,421 |
| Increase (decrease) in notes and accounts payable - trade | 3,470 | (6,214) |
| Increase (decrease) in notes and accounts payable - other | (25,539) | 3,368 |
| Other, net | (944) | (143) |
| Subtotal | (13,414) | (5,640) |
| Interest and dividend income received | 256 | 245 |
| Interest expenses paid | (151) | (65) |
| Income taxes paid | (69) | (320) |
| Income taxes refund | 49 | 411 |
| Net cash provided by (used in) operating activities | (13,329) | (5,369) |
| Cash flows from investing activities | | |
| Payments into time deposits | (6,205) | (1,364) |
| Proceeds from withdrawal of time deposits | 10,392 | 737 |
| Purchase of property, plant and equipment | (3,042) | (2,100) |
| Proceeds from sales of property, plant and equipment | 3,977 | 167 |
| Purchase of intangible assets | (117) | (299) |
| Purchase of investment securities | (10) | (210) |
| Proceeds from sales of investment securities | 178 | 389 |
| Proceeds from sales of shares of subsidiaries with change in scope of consolidation | 7,899 | - |
| Payment for loans | (4) | (0) |
| Proceeds from collection of loans | 25 | 568 |
| Other, net | 174 | (61) |
| Net cash provided by (used in) investment activities | 13,266 | (2,174) |

(Million Yen)

| | Fiscal year 2016 (from April 1, 2016 to March 31, 2017) | Fiscal year 2017 (from April 1, 2017 to March 31, 2018) |
|---|--|--|
| Cash flows from financing activities | | |
| Net increase (decrease) in short-term loans payable | (6,510) | - |
| Repayment of long-term loans payable | (3,192) | - |
| Purchase of treasury shares | (0) | (0) |
| Cash dividends paid | (1,023) | (341) |
| Other, net | (424) | (243) |
| Net cash provided by (used in) financing activities | (11,150) | (584) |
| Effect of exchange rate change on cash and cash equivalents | 3,069 | (192) |
| Net increase (decrease) in cash and cash equivalents | (8,145) | (8,320) |
| Cash and cash equivalents at beginning of period | 47,116 | 38,971 |
| Cash and cash equivalents at end of period | 38,971 | 30,650 |

(5) Notes on Consolidated Financial Statements

(Notes on Going Concern Assumption)
Not Applicable

(Basis of presenting consolidated financial statements)

The matter regarding consolidation scope
The number of consolidated subsidiaries: 20

Principal consolidated subsidiaries are FUNAI CORPORATION, INC., Funai Electric (H.K.), Ltd., and FUNAI (THAILAND) CO., LTD.

(Additional Information)

[About anti-tax haven law]

The Group received a reassessment notice from the Osaka Regional Taxation Bureau on June 29, 2011. The Bureau determined that our Hong Kong subsidiary does not meet the requirements for exemption under the anti-tax haven rules. In addition, they imposed a tax on us adding up with the Hong Kong subsidiary's income for the three fiscal years ended March 31, 2008 through 2010, which deems as our income.

We objected to this reassessment of income taxes, and filed a request for examination to the Osaka National Tax Tribunal on August 25, 2011. However, we received written verdicts that reject our petition on July 18, 2012. The Group filed a suit for cancellation of reassessment to the Tokyo District Court on January 17, 2013, but on September 28, 2016 a ruling to dismiss our request was made. The Group appealed to the Tokyo High Court on October 12, 2016, because we cannot accept the decision, but we received a ruling to dismiss our request on October 26, 2017. In response to this decision, the Group did not file a final appeal and a petition for accepting the final appeal, so the appeal trial judgment was finalized on November 10, 2017.

The additional tax amount is totally ¥825 million including corporate, enterprise and residence taxes (¥935 million including incidental taxes). We recorded this additional tax as "prior year's taxes" in the fiscal year ended March 31, 2012. Also, the financial impact, when applying this tax rules has been recorded in the fiscal year ended March 31, 2011 when tax investigation was completed.

(Consolidated statements of income)

*Notes.1 Impairment loss

The Group recorded losses on impairment in the following asset groups.

In principle, the Group group's business assets on the basis of legal units that strive to maintain an ongoing understanding of income and expenses. The idle assets are grouped by individual asset.

Fiscal year 2016 (April 1, 2016 to March 31, 2017)

| Use | Location | Type |
|---------------------------------|---------------------------|-----------------------------------|
| Assets scheduled for retirement | Funai Electric Cebu, Inc. | Machinery, equipment and vehicles |

Since acquiring the shares of the manufacturing subsidiary (now Funai Electric Cebu, Inc.) from Lexmark International, Inc., the company has undertaken the production of ink cartridges from the company. However, as production ends for some models, the Group reduced the carrying amount to the recoverable value of assets scheduled for retirement, which were previously grouped as assets for business use, and recorded such reduction (339 million yen) as impairment loss.

The recoverable value of the asset is calculated based on the net selling price based on the disposal price.

The Group group's business assets on the basis in management accounting of consolidated group. The idle assets are grouped by individual asset.

Fiscal year 2017 (April 1, 2017 to March 31, 2018)

| Use | Location | Type | Impairment loss (million yen) |
|-----------------|--|-----------------------------------|----------------------------------|
| Business Assets | Funai Electric Co., Ltd. | Tools, furniture and fixtures | 148 |
| | | Lease assets (fixed) | 4 |
| | | Patent right | 2,451 |
| | | Software | 75 |
| | | Long-term prepaid expenses | 4,883 |
| Business Assets | FUNAI ELECTRIC (H.K.), LTD. | Buildings and structures | 42 |
| | | Machinery, equipment and vehicles | 37 |
| | | Tools, furniture and fixtures | 613 |
| Business Assets | FUNAI (THAILAND) CO., LTD. | Buildings and structures | 596 |
| | | Machinery, equipment and vehicles | 181 |
| | | Tools, furniture and fixtures | 413 |
| | | Land | 56 |
| | | Software | 1 |
| Business Assets | Funai Electric Philippines Inc. | Buildings and structures | 474 |
| | | Machinery, equipment and vehicles | 331 |
| | | Tools, furniture and fixtures | 218 |
| | | Software | 34 |
| Business Assets | Funai Electric Cebu, Inc. | Buildings and structures | 539 |
| | | Machinery, equipment and vehicles | 594 |
| | | Tools, furniture and fixtures | 67 |
| | | Software | 33 |
| Business Assets | FEP REAL ESTATE, INC. | Land | 42 |
| Business Assets | FUNAI CORPORATION, INC. | Buildings and structures | 8 |
| | | Machinery, equipment and vehicles | 2 |
| | | Tools, furniture and fixtures | 3 |
| | | Lease assets (tangible) | 293 |
| Business Assets | Funai Trading Corp. | Buildings and structures | 5 |
| | | Machinery, equipment and vehicles | 27 |
| | | Tools, furniture and fixtures | 33 |
| | | Software | 55 |
| Business Assets | Funai Lexington Technology Corporation | Buildings and structures | 59 |
| | | Machinery, equipment and vehicles | 136 |
| | | Tools, furniture and fixtures | 66 |
| | | Software | 3 |

| Use | Location | Type | Impairment loss (million yen) |
|-----------------|-----------------------------------|-----------------------------------|----------------------------------|
| Business Assets | Funai Manufacturing, S.A. DE C.V. | Buildings and structures | 13 |
| | | Machinery, equipment and vehicles | 5 |
| | | Tools, furniture and fixtures | 4 |
| | | Software | 8 |
| Business Assets | P&F MEXICANA, S.A. DE C.V. | Machinery, equipment and vehicles | 3 |
| | | Tools, furniture and fixtures | 1 |
| | | Software | 13 |
| Total | | | 12,586 |

The Group reduced the carrying amount to the recoverable value of business assets whose profitability has markedly decreased, and recorded such reduction (12,586 million yen) as impairment loss for fiscal year 2017. The recoverable value of the asset is measured based on the net selling price for buildings and structures and land, and the net selling price based on the valuation calculated rationally by a real estate appraiser etc. is used, assets other than those mentioned above are measured based on the net selling price and the net selling price is calculated as zero.

(Consolidated statement of comprehensive income)

* 1. Reclassification adjustment and tax effect amount involved in other comprehensive income (Million Yen)

| | Fiscal year 2016 (from April 1, 2016 to March 31, 2017) | Fiscal year 2017 (from April 1, 2017 to March 31, 2018) |
|--|---|---|
| Valuation difference on available-for-sale securities: | | |
| Accrued amount on the current term | 93 | 1 |
| Reclassification adjustment amount | (255) | - |
| Pre-adjustment of tax effect | (162) | 1 |
| Tax effect amount | 13 | - |
| Valuation difference on available-for-sale securities | (148) | 1 |
| Foreign currency translation adjustment: | | |
| Accrued amount on the current term | 971 | (1,099) |
| Reclassification adjustment amount | (16) | - |
| Pre-adjustment of tax effect | 954 | (1,099) |
| Tax effect amount | - | - |
| Valuation difference on available-for-sale securities | 954 | (1,099) |
| Remeasurements of defined benefit plans: | | |
| Accrued amount on the current term | (50) | 334 |
| Reclassification adjustment amount | (290) | 162 |
| Pre-adjustment of tax effect | (340) | 496 |
| Tax effect amount | 133 | (156) |
| Foreign currency translation adjustment | (207) | 340 |
| Share of other comprehensive income of entities accounted for using equity method: | | |
| Accrued amount on the current term | (6) | - |
| Reclassification adjustment amount | 50 | - |
| Share of other comprehensive income of entities accounted for using equity method: | 44 | - |
| Total other comprehensive income | 643 | (757) |

(Segment Information)

1. Summary of Reporting Segments

The reporting segments of the Group are components for which discrete financial information is available and whose operating results are regularly reviewed by the board of directors to make decision about resource allocation and to assess their performance.

Businesses of the Group are to manufacture and sell electrical equipment and devices. In Japan, such functions are the responsibility of the Company. In the areas of the United States, Asia and Europe such functions are managed by Funai Corporation, Inc. (Americas), P&F USA, Inc. (Americas), Funai Electric (H.K.) Ltd. (Asia), FUNAI (THAILAND) CO.,LTD. (Asia), FUNAI ELECTRIC EUROPE Sp.z o.o (Europe), and other local corporations. They are independent each other and plan comprehensive strategies on the products to carry in the region on their own.

Consequently, the Group is comprised of location-specific segments that are based on its manufacturing and sales structure and has "Japan", "Americas", "Asia" and "Europe" as its four reporting segments.

2. Measurement of the amount of net sales, income/loss, assets and liabilities and other in each reporting segment

The accounting policies of the reporting segment are the same as "Basis of presenting consolidated financial statements". Net sales of intersegment are based on sales price to outside customers.

3. Net sales, income/loss, assets, liabilities and other by reporting segments

Fiscal year 2016 (April 1, 2016 - March 31, 2017)

(Million Yen)

| | Japan | Americas | Asia | Europe | Total | Adjustments (Note 1) | Consolidated (Note 2) |
|---|---------|----------|--------|--------|---------|-------------------------|--------------------------|
| Net Sales | | | | | | | |
| (1) Sales to outside customers | 31,200 | 101,751 | 274 | 612 | 133,838 | - | 133,838 |
| (2) Inter-segment sales | 83,776 | 1,194 | 87,607 | - | 172,577 | (172,577) | - |
| Total | 114,977 | 102,945 | 87,881 | 612 | 306,416 | (172,577) | 133,838 |
| Segment Income (Loss) | (8,219) | (131) | (630) | 45 | (8,935) | 2,160 | (6,775) |
| Segment Assets | 88,400 | 34,976 | 42,110 | 1,868 | 167,355 | (58,669) | 108,685 |
| Other | | | | | | | |
| Depreciation and amortization | 1,589 | 171 | 2,337 | 0 | 4,098 | - | 4,098 |
| Increase in tangible fixed assets and intangible assets | 654 | 332 | 2,250 | - | 3,237 | (0) | 3,237 |

Fiscal year 2017 (April 1, 2017 - March 31, 2018)

(Million Yen)

| | Japan | Americas | Asia | Europe | Total | Adjustments (Note 1) | Consolidated (Note 2) |
|---|---------|----------|---------|--------|----------|-------------------------|--------------------------|
| Net Sales | | | | | | | |
| (1) Sales to outside customers | 36,199 | 92,949 | 853 | 127 | 130,130 | - | 130,130 |
| (2) Inter-segment sales | 83,389 | 2,293 | 98,355 | - | 184,038 | (184,038) | - |
| Total | 119,589 | 95,243 | 99,209 | 127 | 314,169 | (184,038) | 130,130 |
| Segment Income (Loss) | (5,634) | (965) | (3,948) | (83) | (10,631) | (253) | (10,885) |
| Segment Assets | 76,263 | 24,892 | 28,038 | 1,407 | 130,600 | (50,330) | 80,270 |
| Other | | | | | | | |
| Depreciation and amortization | 706 | 110 | 1,442 | - | 2,258 | - | 2,258 |
| Increase in tangible fixed assets and intangible assets | 815 | 164 | 1,445 | - | 2,425 | (16) | 2,408 |

(Note) 1. Adjustments were as follows.

Segment Income(loss)

(Million Yen)

| | Fiscal year 2016 | Fiscal year 2017 |
|----------------------|------------------|------------------|
| Eliminations | 2,705 | (735) |
| Corporate expenses * | (767) | (772) |
| Inventories | 222 | 1,254 |
| Total | 2,160 | (253) |

* Corporate expenses are general & administration expenses that do not correspond to the reporting Segments

| Segment Assets | (Million Yen) | |
|----------------------------|------------------|------------------|
| | Fiscal year 2016 | Fiscal year 2017 |
| Total assets * | 22,762 | 20,635 |
| Adjustments of inventories | (1,298) | (44) |
| Eliminations | (80,133) | (70,921) |
| Total | (58,669) | (50,330) |

*Total assets are mainly excess cash/deposits and long term securities for investment that do not correspond to the reporting segments.

2. Segment income and loss are adjusted with the operating income reported in the consolidated statements of income and loss.

(Information per share)

| Fiscal year 2016 (April 1,2016 – March 31,2017) | | Fiscal year 2017 (April 1,2017 – March 31,2018) | |
|--|----------|--|----------|
| Book Value per share | 2,242.38 | Book Value per share | 1,485.96 |
| Net loss per share | 197.70 | Net loss per share | 724.21 |

(Note)

1. Net loss per share after dilution is not shown because there are no issuable shares with a dilutive effect.
2. The basis for the calculation of net income or net loss per share is as follows.

| | Fiscal year 2016 (April 1, 2016 – March 31,2017) | Fiscal year 2017 (April 1, 2017 – March 31,2018) |
|---|---|---|
| Net income (loss) per share | | |
| Net income (loss) attributable to owners of parent | (6,745) | (24,709) |
| Amount not attributable to owners of the parent (million yen) | — | — |
| Net income (loss) attributable to owners of parent available to common shares (million yen) | (6,745) | (24,709) |
| The average number of outstanding shares for the period (Thousands of shares) | 34,119 | 34,119 |
| Overview of potentially dilutive common shares not included in computation of net income per share after dilution because of their anti-dilutive effect | Three types of stock acquisition rights (number of stock acquisition rights: 4,290) have been excluded. | Three types of stock acquisition rights (number of stock acquisition rights: 3,091) have been excluded. |

(Events after the reporting period)

Not applicable